

Karen SALES REPRESENTATIVE
MACDONALD

TESTIMONIALS

Dear Karen.

Thank-you so much
for all your hard work
and Todd + I both love
our new home so much!

What can I say, you
Rock!

 Welcome anytime
Samantha + Todd
Turner.

34 Joseph st.

From: The Ryan's <ryandm@rogers.com>
To: kamacdonaldc21@aol.com
Sent: Mon, 10 Nov 2008 6:54 pm
Subject: (no subject)

Leading Edge Realty Inc.
165 Main Street North
Markham, Ontario L3P 1Y2

Attention: Ms. Karen MacDonald

An unpleasant journey for Denise and myself began in August 2007.

We decided to give up our dream home on Pigeon Lake in the Kawartha's to move closer once again to our children and grandchildren. Our decision included the purchase of a newly constructed home that never materialized.

After many frustrating and depressing months of disappointment, we decided on a fresh start with a search for a new home. Our good fortune began that Saturday morning when we jotted down your telephone number from a "For Sale" sign.

Your patience and expertise pointed us in the right direction. The challenges we confronted you with were met with a cheerful and professional manner. Denise and I would not have reached our goal without your understanding and guidance.

Thanks to you, we have found our dream home and look forward to many beautiful memories into the future. We will return in April and invite you to our house warming in May.

Yours sincerely,

Michael and Denise Ryan



FACULTY OF ARTS

4700 KEELE STREET • NORTH YORK • ONTARIO • CANADA • M3J 1P3

Steve Mason

Associate Professor, Humanities

219 Vanier College

(416) 736-5158

shlomo@vm1.yorku.ca

September 2, 1993

Richard Robbins
Broker, Min Com Classic Realty Inc.
4560 Highway 7 East, Unit 800
Unionville, Ontario L3R 1M5

Dear Mr. Robbins:

I am writing to express my delight and gratitude over the way in which Karen MacDonald, one of your sales representatives, has assisted my wife and me in the purchase of our first home. It is often said that real estate agents get a lot for nothing. Just this afternoon I was discussing real estate with a neighbour, who voiced a mistrust of agents. I was able to tell my neighbour that the picture is not entirely bleak, and I mentioned Karen MacDonald as a shining example of hope.

Karen answered our enquiry concerning a house that had already sold. Without any pressure whatsoever, she managed to ascertain what we were looking for, and our price range. She put together two schedules of visits that included several homes we would have been happy with. During those visits she was completely unobtrusive—allowing us to move at our own pace, providing information when we needed it, and treating us with apparently sincere respect. She knew instinctively (it seemed) when we could make a low offer and when not, and what a house would sell for—no matter what its list price.

Some other agents might have done the same. Karen's real skills came to light in the nitty-gritty, late-night work of putting together offers, arranging financing and legal help, and dealing with the factors that might have prevented us from getting the house we wanted. Although she received no commission from us, she took it upon herself to help us extricate ourselves from a binding lease—by advertising and showing our rented home, checking credit and references, and preparing all of the necessary forms. She handled difficult people with a dazzling combination of deference and determination. In short, she took on her own shoulders much of the burden involved in buying a first home, so that we could enjoy the moment as much as possible.

Karen combines a high standard of professionalism and sheer intelligence with warm friendliness and a great sense of humour. Although this is our first home purchase, we have dealt with many real estate agents in more than fifteen years of marriage. Karen MacDonald is the best of the best, a credit to the profession and a treasure at Min Com.

Yours Sincerely,


Steve Mason

Delores Jeanes
124 Ken Laushway Avenue
Stouffville, On
L4A 0J6

February 6th, 2007

Century 21 Leading Edge Realty Inc.
165 Main Street North
Markham, On L3P 1Y2

Attn: Karen MacDonald

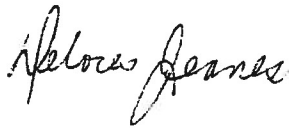
Dear Karen,

I wish to thank you for your excellent services. The marketing of my property and total organization of the whole event was first-rate. All the little extras like pizza on moving day, and the memories book were a really nice surprise.

Once again I made a *Smart Move* by choosing you to present my property for sale and I absolutely would recommend you to others.

You are My Realtor For Life

Sincerely,

A handwritten signature in cursive script that reads "Delores Jeanes". The ink is dark and the signature is fluid, with the first name being more prominent than the last.

Delores Jeanes

February 1, 2012

Karen MacDonald
Century 21 Leading Edge Realty Inc.
165 Main Street North
Markham, ON L3P 1Y2

Dear Karen,

Jen and I wanted to take the time to thank you for not only helping us find our very first home but for truly being there every step of the way.

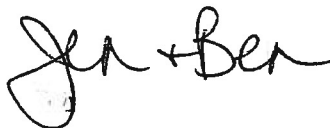
The very first home Jen and I looked at, we loved the price and the new age of the home but you pointed out an alteration that the seller had made (extending part of the home into the garage making a larger vehicle unable to fit in it) that would have made the house extremely hard to resell in the future. We never would have noticed this without you. And we never felt any pressure from you to buy a property; you would simply explain the positives and negatives of each home, which helped us make an informed decision.

When we finally found the house we would end up buying, you were instrumental in enabling us to buy the house at the price we were willing to pay.

Throughout this whole process you kept us informed and up to date and were always available when we had questions or concerns. You made the process go smoothly, ending in a successful conclusion.

Thank you for everything, we couldn't have done it without you. We will be more than happy to recommend you to anyone who needs a true real estate professional and we will certainly call you again in the future when the need arises.

All the best!

A handwritten signature in black ink that reads "Jen + Ben". The "J" is large and stylized, with the rest of the names written in a cursive, flowing script.

Jen and Ben Borup

8395 – 209 Street
Langley, B.C.
V2Y 0A3

June 16, 2007

Karen MacDonald
Century 21
Leading Edge Realty Inc.
165 Main Street North
Markham, Ontario
L3P 1Y2


Dear Karen

Once again we would like to thank you for providing such excellent service to us during our search for a new home in Ontario.

We very much appreciate your many acts of kindness, patience and knowledge as you guided us through the process of finding a new home so far away. Your understanding of the many complicated issues that surround relocations was so very helpful to us. The time you took to listen to and get to know us was reflected in the properties you chose to show us. You did indeed find us a perfect new home!

We will certainly recommend you to anyone considering a move and we have suggested to our Realtors in Vancouver that they would be wise to provide your names to clients who are relocating to the Toronto area.

With many thanks,


Brian and Jennifer Checkley

Century 21 Leading Edge Realty Inc.
165 Main Street North
Markham, ON
L3P 1Y2

March 12, 2013

Attention: Karen MacDonald

Dear Karen

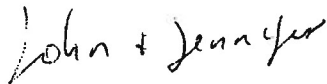
We would like to thank you both for representing us in the sale of our existing home and the purchase of our new home.

Throughout the entire process, Jennifer and I had no doubt that we had contracted the correct agent. We were impressed with the way you marketed and sold our home, we're elated that you were able to find us a home that we absolutely love, and the after sale/purchase service has been fantastic.

The services you provided were truly professional – throughout the process, you always responded quickly to any questions/concerns we had, and you always kept us up to date on the process. We were also impressed with the little things that you did that made the buying and selling process less stressful for us.

We would be delighted to recommend your services to friends or family looking for real estate agents.

Thank you again for looking out for our best interests.

A handwritten signature in cursive script that reads "John & Jennifer".

John and Jennifer Terrill
Stouffville, ON

Kalsea Lane
O u

10 Drakefield Road, Markham, Ontario L3P 1G5 Tel: 905.471.0637

April 2, 1996

Mrs. Karen MacDonald
Sales Representative
CENTURY 21 Armour Real Estate (1995) Inc.
6061 Highway #7 East
Markham, ON
L3P 3B2

Dear Karen:

WOW! What a special, thoughtful, wise and wonderful person you are! That you also happen to be a first-class real estate professional possessing a meticulous attention to detail just enhances the total package. You!

For all your help in finding our first house and for making the process such a happy one, Paul and I send you our heartfelt thanks. It all seemed rather frightening at first but you ended up making it feel like "a walk in the park"! We simply love our new home and your interest and caring makes 10 Drakefield Road just that much more special.

Please know, Karen, that where and when there is the opportunity, you will be most highly recommended to one and all.

May success continue to be yours, in fullest measure.

With loving thanks,

Claudia and Paul

(a.k.a. The Happy "Bickersomes")

Dear Karen

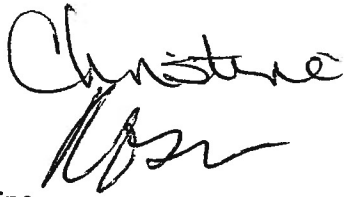
From the moment we met you, we knew you were the right choice to handle the sale of our home - especially considering the need for precise timing. Every stage of the process seemed effortless and we truly appreciated all that you did.

You are the ultimate professional and we highly valued your attention to detail, the collateral material you provided and knowing that we were represented to the maximum possible extent in the real estate market.

We have already recommended you to some friends and will continue to do so - with confidence.

Thank you for your dedicated effort. We both wish you continued success doing what you do best.

Kindest regards

Handwritten signatures of Christine and Ross. The signature 'Christine' is written in a cursive script, and 'Ross' is written below it in a more stylized, cursive script.

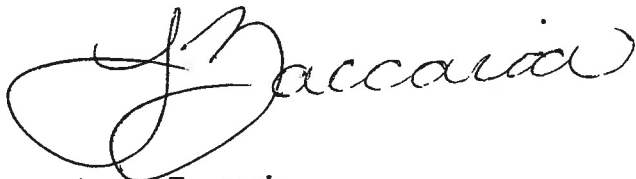
Ross and Christine
December 2013

Dear Karen

Frankie and I have had the absolute pleasure of working with you during both the purchase and sale of our first home. We can not thank you enough for your unconditional support and guidance throughout the entire process. You were extremely professional and reliable and made it very comfortable for us to come to you with any questions or concerns.

We will most definitely recommend you to all of our family and friends and look forward to working with you again in the future.

Sincerely,

A handwritten signature in black ink, appearing to read 'L. Zaccaria', with a large, stylized initial 'L'.

Laura Zaccaria

September 24, 2012

Karen MacDonald
Century 21 Leading Edge Realty Inc.
165 Main Street North
Markham, Ontario
L3P 1Y2

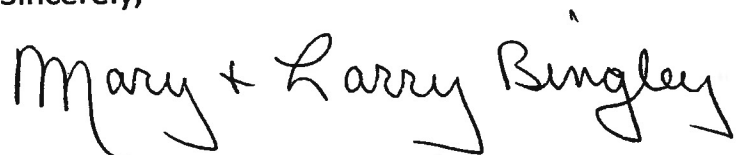
Dear Karen

We are writing to express our complete satisfaction with you as realtor .
Throughout the entire process of selling the Unionville property you were
professional, conscientious, and motivated.

From the thank you gift that awaited us in the house to the lovely bound book of
pictures, everything you did was organized, thorough and personable.

Thank you very much for a job well done and we highly recommend you to
anyone looking for effective and reliable real estate agents.

Sincerely,

A handwritten signature in black ink that reads "Mary & Larry Bingley". The script is fluid and cursive, with the names connected together.

Mary & Larry Bingley
7 Whiteoak Court
Markham, Ontario
L3P 3Y2

May 18, 2010

Dear Karen

I am writing this letter to express our gratitude and appreciation for all your hard work and dedication in the selling of our home this past spring. This was the same house we purchased from you 13 years ago, and were thrilled that you could be with us to see it come "full circle".

Throughout the years, I have come to you seeking advice regarding zoning matters, market strategies and the rental of my parents' second property. This was also a house that they purchased through you. You have always been open, honest and generous and appreciate all the work you have done to help us.

It has been our pleasure doing business with you, as we have come to highly value and trust your work and opinion. I will continue to recommend your services to family and friends, and look forward to the purchase of another home with you in the near future.

Thank you once again and we look forward to seeing you in the community.

Sincerely,

Vince Cottone and Daniela Bruzzese

October 16, 2011

Dear Karen

Mario and I can't thank you enough for all the help in selling our first home. Your expertise and confidence made this stressful part of our lives go so smoothly, especially with two young children. We will definitely recommend you to all our family and friends.

Thank you again from the bottom of our hearts,

Filomena & Mario Melo

Filomena Melo
Mario

5 Sir Ector Court,
Markham, Ontario
Monday, April 30, 2012

Dear Karen

Thank you so much for the speedy and efficient sale of our house. Your professionalism made the whole procedure go so smoothly that I can scarcely believe it has happened.

At the outset, we were so hesitant that we could undergo the stress of such a move but you quickly gave us the confidence and our trust was not misplaced in you.

In particular, we were so impressed and relieved when you handled each of the baffling steps that one has to take when selling their home. We felt that we were in excellent hands and we were!

The speedy conclusion, the care of our home, our concerns were all handled so beautifully.

Thank you so much.

Sincerely,

A handwritten signature in cursive script that reads "Karen and Keith Cornell". The signature is written in dark ink and is positioned above a long, horizontal, slightly wavy line that spans the width of the signature.

Karen and Keith Cornell

August 23, 2013

Recently, Karen helped us through not only the sale of our existing home, but the purchase of a new house as well. Throughout the process she was patient, knowledgeable and stayed in close contact, always available to answer questions and discuss any concerns. She made us feel that we were very important clients.

Karen displayed professionalism at all times and her extensive experience was clearly evident and certainly made the difference in both our sale and purchase.

Thank you for your patience and support. It is clear you love what you are doing and we absolutely made the right choice by asking you to help us in this 'adventure'!

Sincerely,

A handwritten signature in cursive script that reads "Tanya Chisling". The signature is fluid and elegant, with the first name "Tanya" and last name "Chisling" clearly distinguishable.

Tanya and Brad Chisling

August 5, 2010

Century 21
Leading Edge Realty Inc.
165 Main Street North
Markham, On L3P 1Y2

Dear Karen,

In just another few days the sale of my house in Markham will have closed and another chapter in one's life will have been completed.

It is with great pride and respect that I thank you for your expert market knowledge and professionalism in handling the listing and subsequent quick sale of my house. In real estate, timing is everything, and with your guidance and advice, I was able to finalize an offer within 3 weeks prior to the market slow down.

I wish you continued success in your business, and would not hesitate to recommend your services to any friend or acquaintance.

Sincerely,

A handwritten signature in black ink, appearing to read 'Wally', with a stylized flourish at the end.

Wallace Brown

April 20, 2012

Karen MacDonald
Century 21
165 Main Street North
Markham, Ontario L3P 1Y2

Dear Karen,

Herman and I just wanted to say a great big thank you for all your help in the sale and purchase of our homes. Your hard work, expertise and dedication exceeded our expectations by miles. We could never have imagined listing our home, selling it and purchasing a new one in 12 days! You made this emotional and stressful time very easy for us.

You were recommended to us by neighbours, and we intend to continue and recommend you to our friends and family and we will be sure to call you for any future real estate transactions.

Again, thank you so much for everything.

Sincerely,

A handwritten signature in cursive script that reads "Sandy & Herman".

Sandy and Herman Altun

October 17, 2012

Karen MacDonald
Century 21 Leading Edge Realty Inc.
165 Main Street North
Markham, ON L3P 1Y2

Dear Karen,

Jim and I wanted to thank you for your great service and expertise on our recent home purchase and selling of our century home. It was very helpful to know that you were looking out for our best interests and ensuring that we were well informed on the market assessment of both properties. Thank you for taking the time to guide us in preparing our home for sale and keeping us calm during the whole process. Your great marketing and negotiating skills truly made us feel we were in good hands each step of the way.

We would highly recommend your services to anyone looking to sell or buy.

Sincerely,

A handwritten signature in black ink, appearing to read "K. Walker", with a stylized flourish at the end.

James and Kimberly Walker

August 10, 2013

Karen MacDonald
Century 21 Leading Edge Realty Inc.
165 Main St. North
Markham, Ontario
L3P 1Y2

Dear Karen,

Thank you for all your support and help with the sale of our home at 19 Sanderling Drive. Through numerous viewings, offers and late evening discussions, you showed the courtesy, respect and professionalism that we were fortunate to have. Thank you for communicating all the feedback, newspaper and flyer promotions and e-mails. We cannot express enough the bond of trust that we developed with you.

Karen, I dealt with you 8 years ago when we moved from Kanata to here. Even then, through the long distance process and arranging of showings on a very limited time frame, you rose to the challenge to find us the home we have sold today. Thank you, I adore you and think you are a really awesome person.

Thank you also for the keepsake memory book. We poured a lot of emotion in this home and hope the next buyer enjoys it as much as we did.

Please accept this reference for all future and current clients. Your organization is the one we would work with exclusively in the future.

Sincerely

A handwritten signature in cursive script that reads "Kimberly & Ken Tommey". The signature is written in dark ink and is positioned below the word "Sincerely".

Kimberly and Ken Tommey

LYONEL & KAREN BAIRD
26 Senator Reesor's Drive
Markham ON L3P 3E2

September 21, 2009

Karen MacDonald
Century 21 – Leading Edge Realty Inc.
165 Main Street North
Markham ON L3P 1Y2

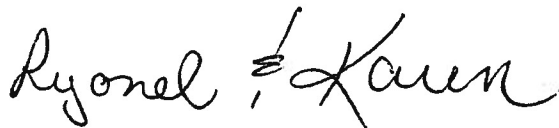
Dear Karen

We want to take a moment to tell you how very grateful we are for the manner in which you conducted the sale and purchase of our homes. We also believe that our sellers and the purchasers have benefited greatly from your involvement in our transactions.

After 25 years on Senator Reesor's, our many friend and acquaintances were shocked that we were leaving and at how quickly everything unfolded. We have assured them that it was all due to your expertise!!

Please know that our spur of the moment decision to make such a radical change in lifestyle was guided by your knowledgeable advice, swift action and professionalism. The outcome could not have suited us better.

We are so excited to start this new phase of our life. Thank you so much!!! Drop in any time for a visit on your way by!!

A handwritten signature in black ink, reading "Lyonel & Karen". The signature is written in a cursive, flowing style. The word "Lyonel" is on the left, followed by a small ampersand, and then "Karen" is on the right. The ink is dark and the background is white.

Lyonel & Karen Baird

Dear Karen,

We cannot begin to thank you for the unbelievable service and care you provided to us during the sale and purchase of our home. The time and dedication was clearly evident from the start to the finish. From the first time we met with you, and you listened carefully to our needs and answered all of our questions to the daily e-mails with potential properties we might want to view, you were always there. You always made it very clear to us that you were in it for the long haul and would continue to support us in our search for the perfect property no matter how long it took. You would take us from home to home always providing us with your expertise and never adding any pressure to complete a sale. It was clear that you always had our best interests at heart. We cannot imagine a more stressful experience than selling a home, but with your support the process went extremely smoothly. You always conducted yourself in the most professional manner and we were very proud to have you represent us. We consider ourselves very fortunate to have found you and we would recommend you to all of our friends and family.

Thank you

A handwritten signature in black ink, reading "Laura & Jessica Bassken". The script is fluid and cursive, with the first names being more prominent and the last name following in a similar style.

Laura & Jessica Bassken

June 11, 2009

To Whom it May Concern:

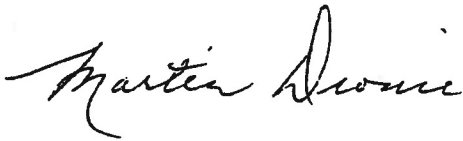
Karen MacDonald provided us with exceptional representation and service during the recent sale of our home in Whitchurch-Stouffville.

Despite being obligated to sell during a very volatile downturn in the real estate market (and the economy as a whole), Karen provided us with what we now know to have been extremely accurate information on the correct pricing for our home in that rapidly changing market. She also made sensible and extensive efforts to market our property in print, electronically via targeted e-mail, and on internet services and sites designed specifically to attract the largest number of potential buyers. Plus, she reported the data on how effective her marketing was to us.

While her depth of knowledge and experience was extremely important, what really made the service she provided shine was the high standard of customer service she provided consistently. Calls were returned within the hour, and often within minutes. Karen understands the anxiety associated with selling a home and how to address it with prompt and appropriate action.

While some agents retreat once the property has been sold Karen continued to provide useful referrals and helpful advice. In short, we recommend Karen without hesitation!

Sincerely,

A handwritten signature in cursive script, appearing to read "Martin Dionne".

Martin Dionne

A handwritten signature in cursive script, appearing to read "Andrew Chow-Woon".

Andrew Chow-Woon

July 5, 2013

Karen MacDonald
Century 21 Leading Edge Realty Inc.
165 Main Street North
Markham, ON
L3P 1Y2

Dear Karen,

It is with pleasure that I provide your team with a letter of recommendation of Real Estate Services.

There were challenges and road blocks and many frustrating moments for me, but you both met every roadblock with a readily available "wrecking crew" to remove the blockage.

I am particularly fond of the what I call "pulling a rabbit out of a hat" that saved the day for me. Having gone through too many challenges at one time, it was a huge relief not to go through yet another with the house sale.

Karen, I cannot thank you enough for all that you have done for me and my family.

I certainly would have no hesitation in recommending your services should I be asked.

Sincerely,

A handwritten signature in cursive script that reads "L Bingley". The signature is fluid and elegant, with the first letter 'L' being particularly large and stylized.

Linda Bingley

January 5, 2001

Dear Karen,

I wanted to thank you for your efforts in both selling my condo and in the purchase of my new residence.

Your marketing of the condo ,(the advertising, the handout sheet, the virtual tour video,) was very effective. Your knowledge of the market and your assessment of the situation both proved to be extremely accurate.

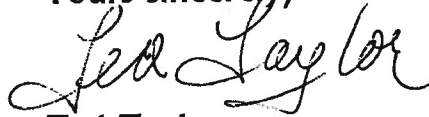
Both sales were somewhat complex, and your patience and ability to work through these complexities and helpful suggestions to overcome some obstacles were invaluable in their successful conclusion.

Your negotiating skills certainly proved to be first rate especially in the competitive offer purchase.

Thank you again for your efforts and I would certainly call on you again for any future real estate needs (not for a long time, I hope).

I would certainly recommend you to any friends needing a real estate salesperson.

Yours sincerely,

A handwritten signature in cursive script that reads "Ted Taylor".

Ted Taylor

610 Bullock Dr. # 317

Unionville, Ont.

L3R 0G1

Subj: Many thanks Karen
Date: 1/12/2005 3:03:14 PM Eastern Standard Time
From: "Gael Harvey" <gharvey@chemline.com>
To: <kamacdonalddc21@aol.com>
Sent from the Internet (Details)

January 12, 2005

Dear Karen:

Happy New Year.

This is a thank you letter to you and your Company complimenting you Karen on a job well done!
Arthur and I are extremely happy with your handling of our Real Estate needs.

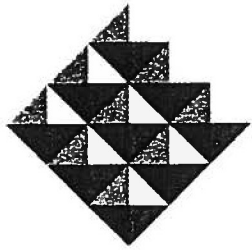
I would be very pleased to recommend you to anyone and everyone wishing to buy or sell property. You are the most professional Real Estate Agent we have ever dealt with. You are courteous, prompt and always there for us.

We look forward to the two more times we visit our new home on Fairgate Crescent.

Please keep in touch after we are moved in to our new home in Stouffville on May 27th.

Sincerely,

Gael Harvey & Arthur Fisher



S&MG
SALES & MERCHANDISING GROUP

February 1, 1994

Karen MacDonald
Min-Com Realty
Unionville, Ontario

Dear Karen,

I thought I would write you a short note to tell you how pleased we were with the service you provided in selling our home in Markham.

This was the first house we have actually been involved in selling, and you really set us at ease that first night and throughout the selling process. We really felt our needs came first and that you were always acting in our best interest during the negotiating process.

As a former National Sales Manager for Procter and Gamble, I have seen a lot of selling techniques, but I can honestly say that your 'style of communication' (listening, verifying, and then transmitting), was as good as any of the seasoned sales professionals with whom I have worked!

Thanks again for all your efforts in making our "Big Move" a pleasant experience. We will highly recommend you to our friends and business associates.

Best regards,

Ken Pickthall
Vice-President Client Service
Sales & Merchandising Group

BLESS THIS AGENT!!

KAREN, THANK YOU AGAIN FOR^{your} COMMITMENT
AND SINCERE CONCERN, IN MAKING THE SALE
OF OUR HOME A SUCCESS!



BLESS THIS HOUSE

GOD BLESS,

KAREN & Brian
Snelgrove

May 23, 1996

Century 21 Armour Real Estate (1995) Inc.
6061 Highway #7 East
Markham, Ontario
L3P 3B2

Dear Mr. Sager:

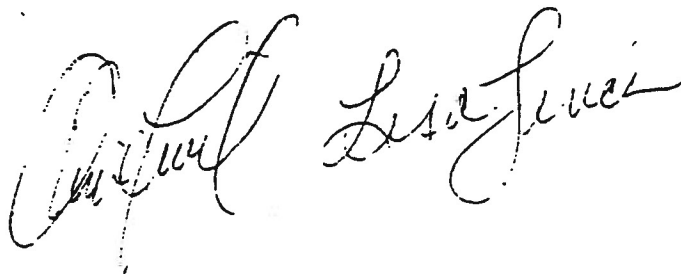
At a time when criticism is so plentiful and appreciation is seldom heard, we thought that it would be negligent on our part if we did not express our complete satisfaction and in fact appreciation for the efforts of Karen MacDonald in the purchase and sale of our properties.

We have been working with Karen for several years, consistently providing her with challenges and likely frustrations as we awaited the correct timing for our particular situation. Throughout this time Karen has steadfastly maintained a high level of enthusiasm, professionalism and integrity in dealing with us during what is, at times, a traumatic process.

It is with this in mind that we would, and in fact will, recommend Karen to any and all individuals contemplating the purchase or sale of their home. You should be pleased and proud to have Karen represent Century 21 Armour Real Estate.

Sincerely,

Chris and Lisa Finch

Handwritten signatures of Chris and Lisa Finch in cursive script.

September 26, 2005

Dear Karen,

We just wanted to write a note to thank you for all the work you did to help us sell and buy our home. It was such a pleasure to work with you and we could not be more pleased with the final outcome. We absolutely love our new home and cannot wait to move in!

You were so easy to work with and we really appreciate you taking the time to listen to our desires. We felt every outing taught us something new about what we liked and you really targeted the aspects of home-buying that were important to us. I cannot stress how much that meant to us—we never felt like we were wasting our time seeing places that had no appeal and if we told you a feature that we definitely wanted, the homes that we looked at all had it.

We also appreciate the fact that we never felt pressured into a decision. If we needed to take a step back or wanted to change the direction of our search, you were always open to it. Karen, you really understand what a big deal it is to buy a home and if we needed to see more places or revisit others, you were always ready to do it.

We always felt you had our best interest at heart and that you wanted us to be happy with whatever decision we made. You had an excellent wealth of knowledge of the areas we were interested in and we really valued your opinion. We felt we had an amazing advocate with us and you always carried yourself in a professional manner. Your negotiating skills were excellent and we really feel we got our dream house because of your talent and your desire to give your clients a home that they will love. We would recommend you to our closest friends and families in a heartbeat. Thanks again!

Sincerely,

Neely & Jitesh Arora

Helene & Jean Cholette
24 Angus Meadow Drive,
Markham, Ontario
L6C1Z2

2009-09-13

Karen MacDonald
Leading Edge Realty Inc., Century 21

Dear Karen

We came back!

We are extremely appreciative that you sold our house within a short timeframe of listing it with you at the price we anticipated in receiving.

We came back to you because we knew from experience that you can do the job better than anybody else in the realty business in Markham.

What puts you ahead of everybody else is your complete and tailored Marketing program for your clients including: the development of fantastic picture brochure of our house, a virtual tour included in the web site, as well having it available to prospective clients at the house, and advertisement in the Markham Economist & Sun newspaper. You also provided us with the services of a professional stager, and organised the house to be viewed by many real estate agents in a very short time. We asked that we could be advised 24 hours ahead of time for customer visits and this procedure was followed extremely well.

Furthermore, you assisted in suggesting names of contractors that do minor repair work quickly and professionally as well as recommending a good moving company.

In final analysis, the price set for our property was the correct price to get the most traffic. The negotiations that were held with the buyer were successful in achieving the best overall price for the property. You were both personally involved and committed in ensuring that we would be truly satisfied and you accomplished your goal.

Thank you for a great job done again!

Regards,

A handwritten signature in cursive script, reading "Jean Cholette". The signature is written in black ink and is positioned at the bottom of the letter.

Karen,



...from someone
so thankful!

Thank you for making our
visions become a reality.

Your hard work and dedication
helped us make the right
decisions. We will definately
recommend your service to others.

Sincerely,

Alene & Allan Kamaka
and Emma 😊

From: Sanjeev Gill
To: kamacdonalddc21@aol.com
Cc: gill_heidi@hotmail.com
Subject: Thank You
Date: Fri, 30 Sep 2005 17:54:30 -0400

Karen,

Just wanted to take a minute to thank you for your assistance over the past couple of months.
From our initial search to today's closing, your help made our relocation to the GTA much easier and a little less stressful.

Thanks again and we certainly plan to recommend you to anyone looking for a home in this area.

Keep in touch.

Heidi & Sanjeev

Sanjeev Gill
Canada Manager, Global Logistics
IBM Integrated Supply Chain
tel: 905-316-9282 T/L 886-9282
cell: 613-293-7445
ssgill@ca.ibm.com

Steelcase Canada Ltd.
The Office Environment Company

One Steelcase Road West
Markham, Ontario L3R 0T3

James G. Mitchell
President

Telephone 905.475.5573 Ext. 2210
Grand Rapids 616.248.7474
Fax 905.475.6947
Email jmitchel@steelcase.com

August 31, 1998

Karen MacDonald
CENTURY 21
6633 Highway #7 East
Suite 102
Markham, Ontario
L3P 7P2

Dear Karen:

Attached you will find a cheque covering the fee associated with the relocation services you provided Bobbie DeYoung.

On behalf of Bobbie and the Steelcase team I would like to thank you very much for the incredible support you provided to her. She has written to me expressing great appreciation for the professional way with which you handled her relocation from the U.K. to the Toronto market.

Thank you very much for all of your hard work.

Warmest regards,



Jim Mitchell
President

JM/rb

Attachment

Karen,

You have been nothing but
warm, professional and wonderful.

Jeff and I would like to thank
you for helping us realize
our dream.

Jisha Bures ♥

Unit 616
2 Raymerville Drive
Markham, Ontario
L3P 7N7
905-472-0942
July 25, 2007

Century 21
Leading Edge Realty Inc.
165 Main Street North
Markham, Ontario
L3P 1Y2

In 2004 we determined that due to my wife's deteriorating health we would have to give up our home and move into a condo.

A six month review of all of the condos available in the Markham area lead to the conclusion that the #2 Raymerville building suited our needs.

We contacted and met with Karen MacDonald and gave her specific details as to our needs and requested that if a unit became available that satisfied 100% of those needs we be advised.

During the next 18 months she advised us on three occasions that units came onto the market we should look at. On each occasion the unit satisfied 100% of our requirement but the timing was not right. At no time did she show us or try to convince us to take or even look at a unit that fulfilled less than 100% of our needs. We appreciated the fact she understood our needs and did not try to pressure us into something that didn't fulfill our requirements. In the fall of 2006 we purchased the unit that fulfilled all of our requirements. Subsequent to the purchase Karen was given the responsibility of selling our home. Over the 3 ½ months it took to bring the transaction to a close her conduct was always in a highly professional manner and she kept us fully informed on a weekly basis or more often should the need arise.

We would not hesitate to recommend Karen to our friends and associates.

Yours truly,

A handwritten signature in cursive script, appearing to read "Leone & George Wilson".

Leone & George Wilson

Date: Mon, Jul 23, 2012 7:41 am

Dear Karen

Well we need to thank you once again for helping us purchase yet another home and seeing us through the highs and lows of selling our home. Your knowledge, experience and friendship certainly made this experience easier and got us the best results.

It's was great to know you were on our team and were always prepared to help and guide us weather returning our emails or phone calls. Right down to that last call which was only one word "firm".

We're just moving up the road so when the boxes have all been unpacked please come and celebrate with a glass of wine with us.

Here's to another great move and a new chapter for us.

Jeff & Lee Threapleton

Be the difference you want to see.

April 4, 2013

Dear Karen

I wanted to say thank-you so much for all your effort and professional service in selling my home and in helping me find a new.

It was a big step for me to downsize and you knew how much I wanted to bring my dining room set and cabinet which have been in our family for a long time.

You had patience and perseverance in showing me so many homes, and you finally found a house for my cabinet!

I am very grateful.

I will be happy to introduce you to my friends and any others who could benefit from your excellent service.

Sincerely,

Voula Stellinga

A handwritten signature in black ink, appearing to read 'V. Stellinga', with a large, sweeping flourish at the end.

--- Karen MacDonald <info@Obeo.com> wrote:

Hi Karen,

Thank you for your amazing service. It's a tough business. You do it with integrity.

We have received the lovely flowers. Thank you for your thoughtfulness.

Sincerely,

Micheline